



Commercial Off-the-Shelf (COTS) Pricing CY2017

The price list below is for Leadership Solutions Associates (LSA) commercial off-the-shelf courses available in calendar year 2017. Prices subject to change in 2018. Only major market areas are listed any locations outside 100 miles of these locations may be subject to appropriate increase due to extended travel cost. All costs are listed in the cost per person format and are all-inclusive and fixed firm pricing. Minimum and maximum number of enrollees is consistent at 15 per class up to a negotiable maximum of 30 per event.

| Course Code | Newport RI | Washington DC* | Norfolk VA | Oahu HI* | San Diego CA, Seattle WA |
|-------------|------------|----------------|------------|-------------|--------------------------|
| SRHRM-3 | \$245 | \$275/300 | \$285 | \$285/\$315 | 255 |
| ITFS-4 | \$300 | \$315/\$335 | \$310 | \$325/\$350 | \$295 |
| MSC-2 | \$185 | \$215/\$255 | \$200 | \$225/\$275 | \$195 |
| ED_W-1 | \$110 | \$145 | \$145 | \$165 | \$145 |
| ED_MGMT-1 | \$125 | \$160 | \$160 | \$180 | \$160 |
| ED_WOL-1 | \$125 | \$160 | \$160 | \$180 | \$160 |
| DPMAPCEW-1 | \$95 | \$115 | \$160 | \$180 | \$160 |
| FERSMCNE-1 | \$110 | \$115 | \$160 | \$180 | \$160 |
| FERSPRT-2 | \$145 | \$165 | \$160 | \$180 | \$165 |

SRHRM-3: The Supervisor's Role in Human Resources Management, 3-day

ITFS-4: Introduction to Federal Supervision, 4-day

MSC-2: Military Supervising Civilian Personne, 2-day

Everything DiSC® Workplace Communication and Conflict Management, 1-day

Everything DiSC® Management, 1-day

Everything DiSC © Work of Leaders, 1-day

DPMAPCEW, DPMAP Critical Element Writing, 1-day

FERSMCNE, FERS Retirement Training for Midcareer and New Employees, 1-day

FERSPRT, FERS Pre-Retirement Training, 2-day

* locations with two prices will apply the higher of the two prices if the COTS training is to be delivered 1 May – 31 August (prime summer travel months).

For answers to questions regarding this pricing call our contact LSA: (850) 529-1759 or leadershipsolutions@icloud.com